

May 14, 2025

**Listing Department,
BSE Ltd.,**
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400 001
Scrip Code: **532633**

**Listing Department,
National Stock Exchange of India Limited,**
“Exchange Plaza”,
Bandra-Kurla Complex, Bandra (East),
Mumbai-400 051
Symbol: **ALLDIGI**

Dear Sir/Madam,

Sub: Submission of Press Release

Please find enclosed copy of the Press Release by the Company dated May 14, 2025 titled **“FY25 YoY Revenue up by 23.2%*; EBITDA up by 12.1%; PAT up by 30.2%”**.

Request to please take the same on record.

Yours faithfully,

For Alldigi Tech Limited
(Formerly known as Allsec Technologies Limited)

Shivani Sharma
Company Secretary & Compliance Officer

Encl: A/a

FY25 YoY Revenue up by 23.2%*; EBITDA up by 12.1%; PAT up by 30.2%

Chennai, India – 14th May 2025:

Alldigi Tech Limited (formerly known as Allsec Technologies Limited), a global leader in Employee Experience Management (EXM) & Customer Experience Management (CXM) solutions, announced its financial results for **Q4 FY25 and FY25**.

FY 25 YoY revenue from Operations is up by 23.2%* & EBIDTA up by 12.1% | **Q4 FY25** revenue from Operations is up by 18.5%* YoY.

The key consolidated financial parameters are:

Particulars		Q4'24	Q3'25	Q4'25	Q4'QoQ %	Q4'YoY%	FY'24	FY'25	FY'YoY%
Revenue	In Crs	129.7	139.5	146.1	4.7%	18.5%*	469.4	546.3	23.2%*
EBITDA	In Crs	35.2	32.4	35.2	8.6%	0.0%	115.6	129.6	12.1%
EBITDA Margin	%	27.1%	23.2%	24.1%	90 bps	-300 bps	24.6%	23.7%	-90 bps
PAT	In Crs	20.7	19.9	19.3	-3.0%	-6.8%	64.0	83.3	30.2%
PAT Margin	%	16.0%	14.3%	13.2%	-110 bps	-270 bps	13.6%	15.2%	160 bps
OCF	In Crs	25.7	24.2	48.2	99.2%	87.5%	91.0	121.3	33.3%

Q4 FY'25 Business highlights

➤ Customer Experience Management (CXM):

- Revenue at ₹ 108.6 Cr is up by 21.9% YoY and 3.5% QoQ.
- International revenue at ₹ 81.9 Cr is up by 24.5% YoY and 4.9% QoQ
- Domestic revenue at ₹ 26.7 Cr is up by 14.6% YoY and Flat QoQ
- Margin at ₹17.3 Cr is up by 30.1% YoY and 21.0% QoQ
- FTE at 5,235 is up by 17.3% YoY and Flat QoQ

➤ Employee Experience Management (EXM):

- EXM Payroll revenue at ₹36.3 Cr is up by 10.3% YoY and 6.8% QoQ
- Margin at ₹13.5 Cr down by -12.9% YoY and up by 22.7% QoQ
- FTE at 684 is up by 11.3% YoY and 0.5% QoQ

- **44.3 lacs** employee records processed, up by **11.6% YoY** and **0.5% QoQ** **PRESS RELEASE**

FY'25 Business highlights

➤ **Customer Experience Management (CXM):**

- Revenue crossed a milestone of **400Cr** with **404.9 Cr** and is up by **28.4% YoY**.
- International revenue at **₹ 301.7 Cr** is up by **32.5% YoY**
- Domestic revenue at **₹ 103.2 Cr** is up by **17.7% YoY**
- Margin at **₹59.1 Cr** is up by **37.7% YoY**
- FTE (Avg) at year end **5,062** is up by **17.6% YoY**

➤ **Employee Experience Management (EXM):**

- EXM Payroll revenue at **₹134.1 Cr** is up by **10.3% YoY**
- Margin at **₹45.9 Cr** down by **-12.5 % YoY**
- FTE (Avg) at **668** is up by **9.1% YoY**
- **172.4 lacs** Payslips processed, up by **11.3% YoY**

*Ex LLC divestment

Commenting on the results, CEO Mr. Naozer Dalal said - Pleased to share another set of strong results, 8th quarter sequentially for Q4 & for FY25 - Revenue growth of 5% QoQ & 23% for FY25. This, coupled with Operational productivity, has enabled us to fund client specific & overall Sales / Growth investments in this year leading to a small reduction in margins. We expect the same to improve over the coming quarters in FY 26.

Our migration to the new SmartPay 4 platform, upgrade of SmartHR to the latest tech stack & UI / UX & our Sales efforts in the SME / SaaS market continue to remain on track as does our strategy of partnership enablements & verticalized offerings / penetration.

For more information, please contact:

Investor / Analyst contact:

Avinash Jain
Chief Financial officer

Kushal Maheshwari
Head – Investor Relations

✉ investorcontact@alldigitech.com

✉ Avinash.Jain@alldigitech.com

☎ +91 44 4299 7070

PRESS RELEASE

About Alldigi Tech Limited:

Alldigi Tech Limited (BSE: 532633, NSE: ALLDIGI), headquartered in Chennai has been a pioneer in the EXM & International CXM spaces, & is today the leading Payroll Services Provider in India. Founded in 1998, Alldigi is today a global brand, offering high-end business process solutions across key industry verticals in 46 countries. With ~ 6,500 employees across India, Philippines & the US, Allsec processes more than ~4.0 million pay slips each quarter for over 600 clients around the world. Alldigi's leading *SmartHR* & *SmartPay* platforms are designed to address the complex challenges in today's HR environment, integrating the latest in technology including Robotic Process Automation (RPA), Smart Analytics, Chatbots & Mobility for enhanced employee engagement.

For further details on Allsec Technologies Limited, please visit [Digital Business Services and Payroll Outsourcing | Alldigi Tech](#).

Disclaimer: This document contains statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors & officers with respect to the results of operations & financial condition of the Company. These statements can be recognized by the use of words such as "expects", "plans", "will", "estimates", "projects", or other words of similar meaning. Such forward-looking statements are not guarantees of future performance & involve risks & uncertainties, & actual results may differ materially from those in such forward-looking statements as a result of various factors & assumptions, which the Company believes to be reasonable in light of its operating experience in recent years. The risks & uncertainties relating to these statements include, but not limited to, risks & uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, our ability to manage our international operations, government policies, regulations, etc. The Company does not undertake any obligation to revise or update any forward looking statement that may be made from time to time by or on behalf of the Company including to reflect actual results, changes in assumptions or changes in factors affecting these statements.